PARTY LINGO, TYPES, AND MENUS

Raelynn Haughian, Director
WELCOME!

- Your Sponsor is your first resource for training and support.
- The PowerPoint presentation is already posted on the Training Center.
- Discover more training opportunities on your Workstation and in the Training Center.
- For additional questions, contact your Sponsor, Director or Scentsy, Inc. Consultant Support Department at 877-855-0617 Monday-Friday 6am-9pm MT.
PROMOTIONS SCENTSY OFFERS TO HELP YOU BUILD YOUR BUSINESS

• Spring/Summer 2017 Products Available

• New 200 PRV Activity Requirement begins 3/1/2017

• Bailey the Bunny available while supplies last

• Scent and Warmer of the Month 10% off:
  – Scent: Blue Grotto
  – Warmer: Garden Gnome
MY SCENTSY STORY
Party Lingo

Instead try:

On Location
On the Go
Online
Something for EVERYONE!
Memories triggered by scent have a stronger emotional connection than those triggered by all other senses. Let us help you piece together the scent memories of your past and build the story of your future.

You can get the menu covers from
* Amazon (bulk/team order)
* local restaurant supply store
Ask us about our Referral Program!

On Location

Scentsy, You, Me, and a specific time & place!

Time Out
Enjoy an afternoon or evening with friends, family and Scentsy. A casual time of visiting, having fun, checking out what’s new and smelling all the Scentsy.

Spa
Experience your Scentsy while your feet enjoy a soak and you get to try the skin, groom, and laundry products first foot (hand. lol).

Theme
Choose a fun theme for the event and we will Scentsify your occasion.

DIY
Each guest preorders a DIY Calavera, Reimagine, or Make A Scene warmer and we will decorate them together.

Cleaning
For this party we will need 1 load of dirty laundry, a sink full of dirty dishes, and kitchen surfaces that need to be wiped down. Put the Scentsy clean and laundry line to the test.

Tea Party
Spring and Summer are just around the corner, let’s plan a good old fashion Tea Party. Ask your guests to dress accordingly (sun hats welcome). I will bring the Scentsy and can bring the tea pots and tea cups. Hostess will be required to provide the tea (hot or cold).

Open House

Mom’s & Tots

Diffuser

Girl’s Night

Work/Lunchroom/Breakroom

Sip & Smell

Independent Scentsy Directors Raelynn & Lane Haughian – Scentsy Founders Circle
Bringing Vibrancy to your life and life to your memories!
(780)882-1786 www.RaeofScents.com
For Scentsy specials and news follow our Facebook Page Rae of Scents
Circles of Influence

Inner Circle:
- Friends
- Family
- List of 100

Outer Circle:
- Acquaintances
- People you know of

Exterior Circle:
- People your inner and outer circle know/reach
Ask us about our Referral Program!

On The Go

Are you always on the Go? Too busy? An On the Go option is the PERFECT way for you to still enjoy Scentsy's hostess's rewards!

Tote:
I will provide you with a tote filled with everything you will need to have a successful On the Go party! You will receive a full set of mini testers, samples to hand out, catalogues, order forms, and a hostess folder. The hostess folder will include current specials, currently available Scentsy buddies, a sample completed order form, product FAQ, Skin and Groom scent samplers, and any other goodies to help answer any Scentsy questions you or your guests may have. Keep it for a period of time that works for you, take it with you EVERYWHERE you go, asking everyone if they are needing to stock up on Scentsy or if they want to see what's new.

Catalogue
I will provide you with catalogues, order forms and testers of the new releases (if you want). Share these with your friends and family throughout your travels, collecting orders as you go.

Express
In 7 days find 5 or more people to place an order for $30 or more each.

Online

Recently moved to the area? Don’t know very many people? Prefer to party in your pj’s or not worry about childcare? Then Online is the way to go! Choose a mobile platform and we will take this Scentsy event to your online friends and family! We will decide on a time frame or date & time that works for you and we will share Scentsy via the platform of your choice. Your friends and family can PM me with their orders or order directly from your party link on my website.

Facebook
Instagram
Snapchat
LinkedIn
Zoom

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Top 10 Reasons to Join Scentsy

1. Get paid to have fun, share your love for the Scentsy products and use them everywhere you go. You will have more fun than you can imagine!
2. Scheduling flexibility. Work your business around your family and life.
3. Make the extra money you want/need, or earn your next vacation FREE!
4. Build relationships with friends, customers, and other consultants.
5. Meet new and exciting people.
6. Always receive your own products at a discount.
7. Scentsy fits into your comfort zone and creates new opportunities and fun challenges.
8. Scentsy encourages consultants to express themselves and use their own talents to develop and grow their business.
9. Scentsy sells itself! One look at our gorgeous warmers and diffusers, one time using our laundry, clean, skin or groom products, one sniff of our available fragrances and people are hooked!
10. Scentsy is an expanding home based opportunity, where we treat each other like family and there is something for everyone.

Choose the kind of Consultant you want to be!

**KITNAPPER**

Join to receive the amazing product kit valued at over $360 with no plans to sell.

**PART-TIME**

Join to make extra money selling to friends, family, co-workers, and acquaintances. Place orders often and have fun sharing your passion for the products to earn extra money each month.

**HOBBYIST**

Join to receive the product kit and discount. Stay active by visiting your friends, and families Scentsy needs. Place an order at least once every three months.

**FULL-TIME**

Join to launch yourself into an amazing business opportunity. Love sharing the products, building a team, and helping others grow their businesses as well. Maintain consistent sales, growth, and progression in your business. Earn a rewarding income.
Q&A SESSION

• What’s on your mind? Ask today!
• Use your “Questions” feature on WebEx to ask a question
• Please ask questions relevant to today’s topic.
• These questions will not be included in the recording.
THANKS FOR JOINING US TODAY!

• Upcoming training:
  – All Consultant Calls: Tuesdays at 10:00 AM Mountain Time (MT)

• Next week:
  – (3/28) Sweet Success: Goals & Accountability – Aspen Calhoun, SuperStar Director

• Questions? Contact your sponsor, Director or call the Consultant Support Department at 877-855-0617 Monday-Friday 6am-9pm MT or submit a ticket through your workstation’s Support Tab.